

KP Tissue Inc.

EXECUTING TODAY
BUILDING FOR TOMORROW

Q3 2026 FINANCIAL RESULTS

November 11, 2026

FORWARD-LOOKING STATEMENTS

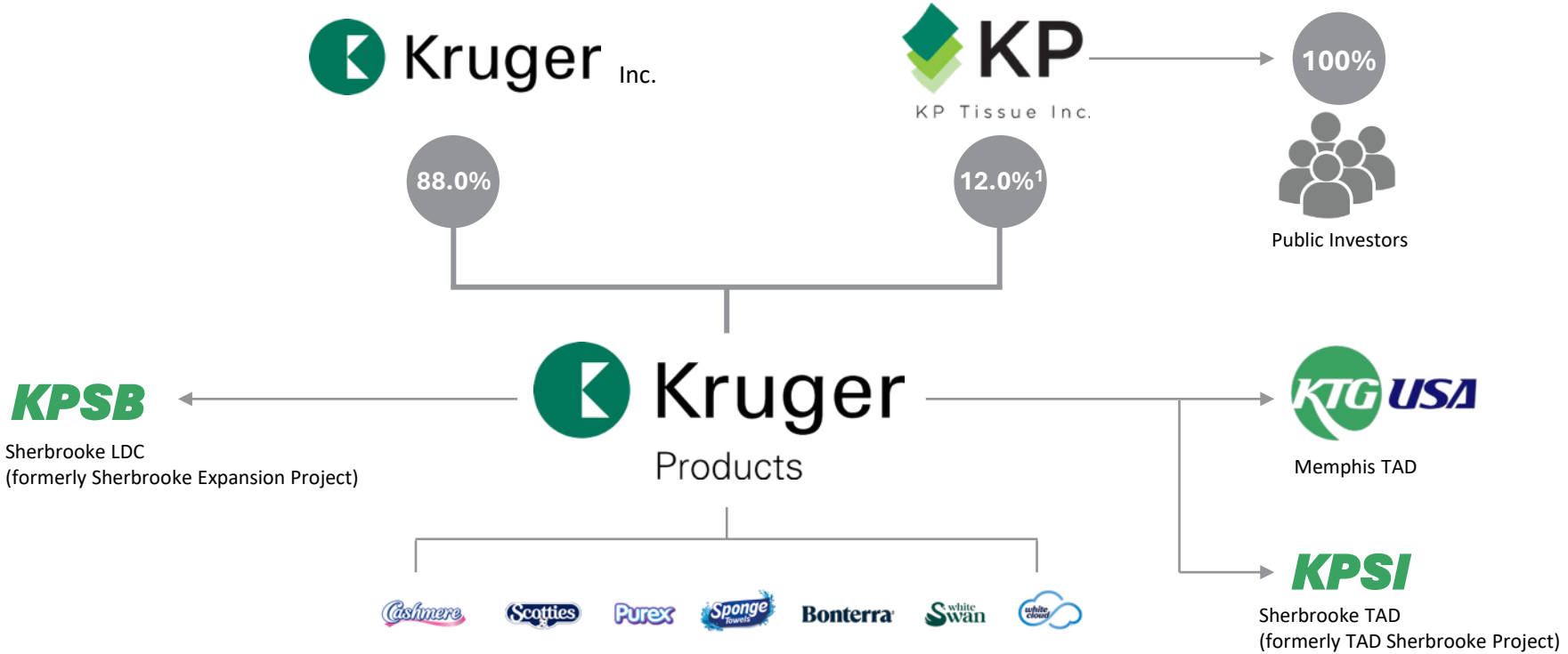
Certain statements in this presentation about KPT's and Kruger Products' current and future plans, expectations and intentions, results, levels of activity, performance, goals or achievements or any other future events or developments constitute forward-looking statements. Forward-looking statements in this presentation include, but are not limited to, statements regarding plans to build a new TAD tissue plant and its expected annual production capacity; expected date for starting production; the expected financing structure of the project; certain anticipated benefits of the project; Kruger Products' expansion efforts in U.S. premium private label; and Kruger Products' future business strategy and the anticipated benefits of its business strategy. The words "may", "will", "would", "should", "could", "expects", "plans", "intends", "trends", "indications", "anticipates", "believes", "estimates", "predicts", "likely" or "potential" or the negative or other variations of these words or other comparable words or phrases, are intended to identify forward-looking statements. The forward-looking statements are based on certain key expectations and assumptions made by KPT or Kruger Products, including obtaining financing on acceptable terms for the project. Although KPT and Kruger Products believe that the expectations and assumptions on which such forward-looking information is based are reasonable, undue reliance should not be placed on the forward-looking statements since no assurance can be given that such expectations and assumptions will prove to be correct.

Many factors could cause Kruger Products' actual results, level of activity, performance or achievements or future events or developments (which could in turn affect the economic benefits derived from KPT's economic interest in Kruger Products), to differ materially from those expressed or implied by the forward-looking statements, including, without limitation, the following factors, which are discussed in greater detail in the "Risk Factors – Risks Related to Kruger Products Business" section of the KPT Annual Information Form dated February 18, 2026 available on SEDAR+ at www.sedarplus.ca: Kruger Inc.'s influence over Kruger Products; Kruger Products' reliance on Kruger Inc.; consequences of an event of insolvency relating to Kruger Inc.; risks associated with the ownership of the TAD Sherbrooke Project; risk associated with the operation of the TAD Sherbrooke Project; operational risks; significant increases in input costs; reduction in supply of fibre; increased pricing pressure and intense competition; Kruger Products' inability to innovate effectively; adverse economic conditions; dependence on key retail trade customers; damage to the reputation of Kruger Products or Kruger Products' brands; Kruger Products' sales being less than anticipated; Kruger Products' failure to implement its business and operating strategies; Kruger Products' obligation to make regular capital expenditures; Kruger Products entering into unsuccessful acquisitions; Kruger Products' dependence on key personnel; Kruger Products' inability to retain its existing customers or obtain new customers; Kruger Products' loss of key suppliers; Kruger Products' failure to adequately protect its intellectual property rights; Kruger Products' reliance on third party intellectual property licenses; adverse litigation and other claims affecting Kruger Products; material expenditures due to comprehensive environmental regulation affecting Kruger Products' cash flow; Kruger Products' pension obligations are significant and can be materially higher than predicted if Kruger Products management's underlying assumptions are incorrect; labour disputes adversely affecting Kruger Products' cost structure and Kruger Products' ability to run its plants; exchange rate and U.S. competitors; Kruger Products' inability to service all of its indebtedness; exposure to potential consumer product liability; covenant compliance; interest rate and refinancing risk; information technology; cyber-security; insurance; internal control; trade-related; and tax.

Readers should not place undue reliance on forward-looking statements made herein. The forward-looking information contained herein is expressly qualified in its entirety by this cautionary statement. The forward-looking information contained herein is made as of the date of this presentation and KPT and Kruger Products undertake no obligation to publicly update such forward-looking information to reflect new information, subsequent or otherwise, unless required by applicable securities laws.

The following presentation is to review Kruger Products'
Q3 2026 financial results

CORPORATE STRUCTURE



[1]As of November 11, 2026



KP Tissue Inc.

OUR VISION

TO BE THE MOST TRUSTED AND BEST LOVED TISSUE COMPANY IN NORTH AMERICA.

OUR MISSION

MAKING EVERYDAY LIFE MORE COMFORTABLE.

5 UNDERLYING STRATEGIES

Drive Strong Revenue, Profit and Shareholder Value in a Sustainable Manner

1



Consumer As Our Compass

2



Expand Our Business Footprint

3



End-to-End Supply Chain Excellence

4



Deliver Sustainability

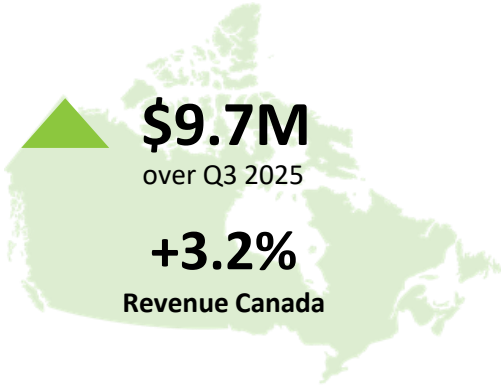
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Winning Team & Culture

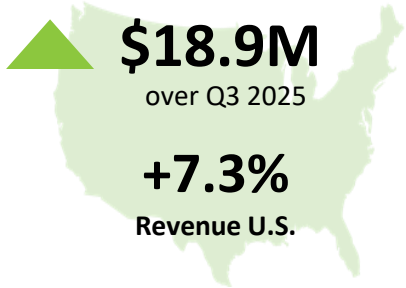
Q3 2026 HIGHLIGHTS

Revenue	Adjusted EBITDA[1]	Net Income
$589.7M	**$93.5M**	**$27.7M**
▲ **5.1%** over Q3 2025	▲ **9.1%** over Q3 2025	▲ **$13.1M** over Q3 2025



▲ **$9.7M**
over Q3 2025

+3.2%
Revenue Canada



▲ **$18.9M**
over Q3 2025

+7.3%
Revenue U.S.

[1] Non-GAAP measure – see MD&A for the definition and reconciliation of the most comparable GAAP measure.

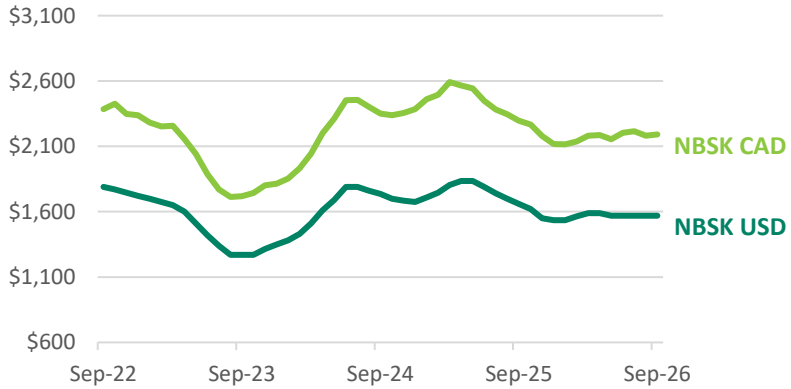
PULP INPUT PRICES

Q3 2026 NBSK average prices[1] in CAD increased less than 1% sequentially while BEK grew 3.7%.

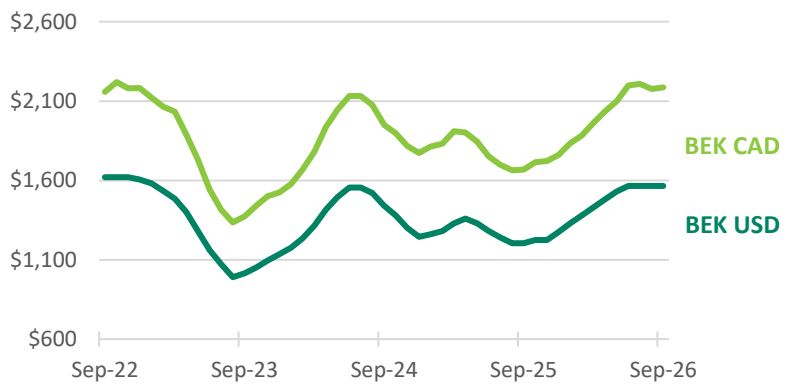
Q3 2026 NBSK average prices[1] in CAD decreased 6.2% on a year-over-year basis while BEK average prices[1] were up 30.6%.

We see NBSK prices remaining relatively stable though Q4 2026 with upward pressure in 2027. On BEK, we expect prices to remain stable in Q4 2026 and throughout 2027.

NBSK North American List Prices per MT
Q3 2026: (6.2)% YoY in CAD



BEK List Prices per MT
Q3 2026: +30.6% YoY in CAD



(CAD/USD exchange rate averaged 1.39 in Q3 2026 compared to 1.38 in Q3 2025)

[1] Both NBSK and BEK prices were calculated using RISI.

[2] Pulp price indices to be used only as an indicator of trends as Kruger Products' actual purchase prices may differ.





OPERATIONS

- Production rates for paper machines and converting operations exceeded expectations across our network in Q3 2026 and year-to-date 2026
- Strong safety performance maintained
- Ramp-up of new Memphis converting line remains ahead of plan
- Memphis continues to deliver on key safety, productivity and sustainability metrics
- Progressing towards site selection and timing of new TAD facility

BRAND LEADERSHIP



BATHROOM TISSUE

NO. 1

31.0%



FACIAL TISSUE

NO. 1

47.5%



PAPER TOWEL

NO. 2

23.5%

* Data represents Nielsen Canadian dollar market share for 52-week period ended September 5, 2026.





BRAND SUPPORT

- Continued Made in Canada activity
- Introduced softer Scotties Original facial tissue with new Canadian series designs
- Launched upgraded SpongeTowels UltraPro, supported by new packaging for both Ultra and UltraPro
- Ongoing equity-building campaigns for Cashmere, Purex, Scotties, SpongeTowels and Bonterra
- Presented 23rd Annual Cashmere Collection in support of breast cancer awareness





KRUGER PRO

- Revenue and volume grew year-over-year, while profitability declined slightly due to higher logistics costs
- Volume increased sequentially in both Canada and the U.S., led by continued U.S. growth
- Price increase implemented September 1st to offset inflationary impacts
- Continuing to expand our trademark brands in the commercial segment and building distribution of TITAN Wipers and Cloths

QUARTERLY FINANCIAL SUMMARY

(Million CAD$, unless otherwise noted)	Q3 2026	Q2 2026	Q3 2025	% Change Y/Y	% Change Q/Q
Revenue	**589.7**	**550.9**	**561.1**	**5.1%**	**7.0%**
Cost of Sales	481.1	440.1	460.0	4.6%	9.3%
Gross Profit	108.6	110.8	101.1	7.3%	(1.9)%
Gross Margin	18.4%	20.1%	18.0%		
Adjusted EBITDA[1]	**93.5**	**90.6**	**85.7**	**9.1%**	**3.2%**
Adjusted EBITDA Margin[1]	15.9%	16.4%	15.3%		
Net Income	27.7	22.1	14.6		
Net Income Margin	4.7%	4.0%	2.6%		

[1] Non-GAAP measure – see MD&A for the definition and reconciliation of the most comparable GAAP measure.

QUARTERLY SEGMENTED RESULTS

(Million CAD$, unless otherwise noted)	Q3 2026	Q2 2026	Q3 2025	% Change Y/Y	% Change Q/Q
Segment Revenue					
Consumer	492.8	457.6	468.3	5.2%	7.7%
AFH	96.9	93.3	92.8	4.4%	3.8%
Total Segment Revenue	**589.7**	**550.9**	**561.1**	**5.1%**	**7.0%**
Segment Adjusted EBITDA[1]					
Consumer	88.0	85.3	78.2	12.4%	3.1%
AFH	8.9	8.5	10.4	(13.8)%	5.4%
Corporate and other costs	(3.4)	(3.2)	(2.9)		
Total Segment Adjusted EBITDA[1]	**93.5**	**90.6**	**85.7**	**9.1%**	**3.2%**
Segment Adjusted EBITDA Margin[1]					
Consumer	17.9%	18.6%	16.7%		
AFH	9.2%	9.1%	11.2%		
Total Segment Adjusted EBITDA Margin[1]	**15.9%**	**16.4%**	**15.3%**		

[1] Non-GAAP measure – see MD&A for the definition and reconciliation of the most comparable GAAP measure.

Q3 2026 REVENUE COMPARED TO Q3 2025

$28.6M

Q3 2026 Revenue increase

5.1%

over Q3 2025

$589.7M in Q3 2026 compared to $561.1M in Q3 2025

Increase primarily due to:

- Higher Consumer and U.S. AFH sales volume
- Favourable foreign exchange impact on U.S. dollar sales



$9.7M

over Q3 2025

+3.2%

Revenue Canada

$18.9M

over Q3 2025

+7.3%

Revenue U.S.

Q3 2026 ADJUSTED EBITDA[1] COMPARED TO Q3 2025

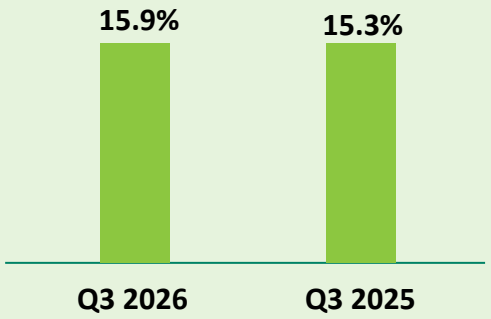
$7.8M

Q3 2026 Adjusted EBITDA[1] increase

9.1%

over Q3 2025

Adjusted EBITDA Margin[1]



$93.5M in Q3 2026 compared to $85.7M in Q3 2025

Increase primarily due to:

- Lower pulp prices
- Higher sales volume

Partially offset by:

- Higher manufacturing overhead costs
- Elevated freight costs

[1] Non-GAAP measure – see MD&A for the definition and reconciliation of the most comparable GAAP measure.

Q3 2026 REVENUE COMPARED TO Q2 2026

$38.8M

Q3 2026 Revenue increase

7.0%

over Q2 2026

$589.7M in Q3 2026 compared to $550.9M in Q2 2026

Sequential increase primarily due to:

- Higher sales volume across all segments



$19.2M

over Q2 2026

+6.6%

Revenue Canada

$19.6M

over Q2 2026

+7.6%

Revenue U.S.

Q3 2026 ADJUSTED EBITDA[1] COMPARED TO Q2 2026

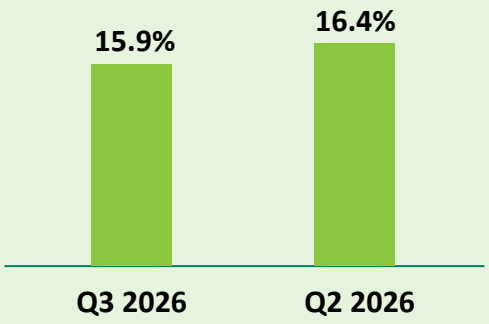
$2.9M

Q3 2026 Adjusted EBITDA[1] increase

3.2%

over Q2 2026

Adjusted EBITDA Margin[1]



$93.5M in Q3 2026 compared to $90.6M in Q2 2026

Sequential increase primarily due to:

- Higher sales volume
- Lower marketing and SG&A expenses

Partially offset by:

- Higher manufacturing overhead costs
- Increased pulp prices
- Elevated freight costs and warehousing expenses

[1] Non-GAAP measure – see MD&A for the definition and reconciliation of the most comparable GAAP measure.

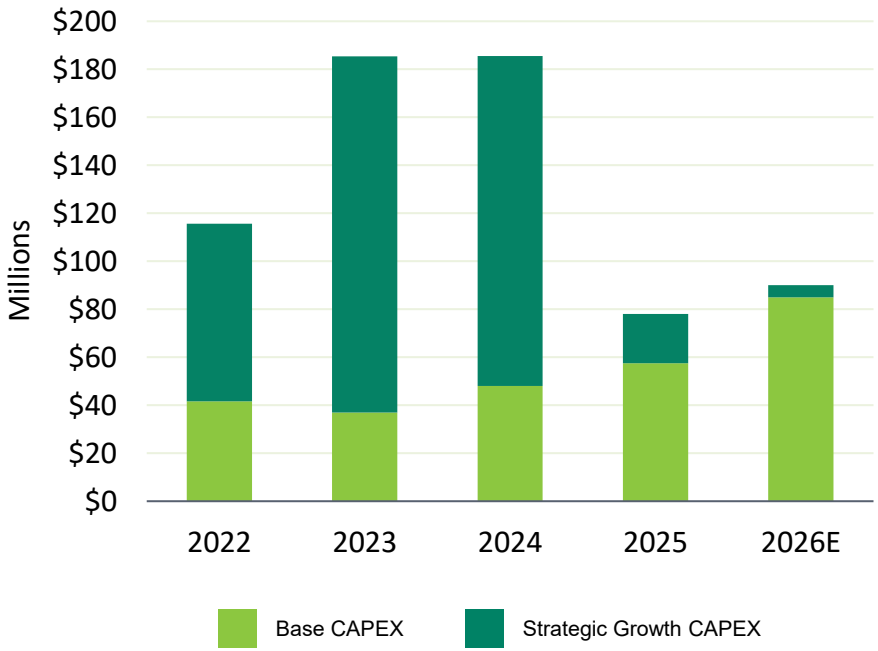
BALANCE SHEET

(Million CAD$, unless otherwise noted)	Q3 2026	Q2 2026	Q3 2025
Cash	176.4	165.2	149.1
Current Portion of Long-term Debt	89.9	86.8	97.9
Long-term Debt	1,055.2	1,076.7	1,083.5
Net Debt	**968.7**	**998.3**	**1,032.3**
LTM Adjusted EBITDA[1]	355.2	347.4	300.8
Net Debt/LTM Adjusted EBITDA[1]	**2.7x**	**2.9x**	**3.4x**

- Net debt decreased by $29.6 million on a sequential basis
- Leverage improved to 2.7x on lower net debt and higher LTM Adjusted EBITDA[1]

[1] Non-GAAP measure – see MD&A for the definition and reconciliation of the most comparable GAAP measure.

CAPITAL EXPENDITURES



- Q3 2026 CAPEX totaled $22.1M compared to $15.5M in Q2 2026
- Lowered CAPEX outlook to $80M-$100M for 2026, including pre-engineering work for U.S. TAD expansion and other strategic projects
- Outlook for 2027 set at $60-$80M, excluding strategic projects

REIMAGINE 2030: SUSTAINABILITY FOCUS





EXECUTING TODAY BUILDING FOR TOMORROW

- Delivering margins given potential escalating input costs
- Rebuilding share through trademark recovery plan in Canada
- Kruger PRO continuing to deliver profitable growth
- Developing scenario planning to address potential market opportunities and challenges
- Progressing towards site selection and timing of new TAD facility

KP

KP Tissue Inc.



THANK YOU

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