

### KRUGER PRODUCTS L.P.

### UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENT

FOR THE 13-WEEK PERIODS ENDED MARCH 29, 2015 AND MARCH 30, 2014

# **Unaudited Condensed Consolidated Statement of Financial Position**

(tabular amounts are in thousands of Canadian dollars)

	March 29, 2015 \$	December 31, 2014 \$
Assets		
Current assets		
Cash and cash equivalents	31,957	51,788
Trade and other receivables	107,154	107,092
Receivables from related parties (note 11)	87	301
Advances to partners (note 9)	1,312	3,474
Inventories	157,487	150,328
Current portion of income tax recoverable	908	1,302
Prepaid expenses and other current assets	12,786	7,351
Non-current assets	311,691	321,636
Property, plant & equipment (note 6)	683,179	652,762
Other long-term assets	7,719	7,738
Income tax recoverable	16,628	15,309
Goodwill	160,939	160,939
Intangible assets	14,054	14,052
Deferred income taxes	21,810	19,565
Total assets	1,216,020	1,192,001
Liabilities		, , , , , ,
Current liabilities		
Trade and other payables	152,294	173,228
Pay ables to related parties (note 11)	9,443	4,387
Distributions payable (notes 9 and 11)	9,827	9,781
Current portion of provisions (note 8)	3,886	2,967
Current portion of long-term debt	9,539	8,879
Current portion of long term deat	184,989	199,242
Non-current liabilities	,	,
Long-term debt	378,923	358,646
Other long-term liabilities	123	156
Provisions (note 8)	6,649	6,441
Pensions (note 7)	116,250	98,533
Post-retirement benefits (note 7)	57,295	53,357
Liabilities to non-unitholders	744,229	716,375
Current portion of Partnership units liability (note 9)	6,949	6,949
Long-term portion of Partnership units liability (note 9)	115,537	121,174
Total Partnership units liability	122,486	128,123
Total liabilities	866,715	844,498
Equity		
Partnership units (note 9)	304,015	299,616
Retained earnings (deficit)	(21,799)	4,424
Accumulated other comprehensive income	67,089	43,463
Total equity	349,305	347,503
Total equity and liabilities	1,216,020	1,192,001
Subsequent events (note 9)		

# **Unaudited Condensed Consolidated Statement of Comprehensive Income**

For the 13-week periods ended March 29, 2015 and March 30, 2014

(tabular amounts are in thousands of Canadian dollars)

	13-week period ended March 29, 2015 \$	13-week period ended March 30, 2014 \$
Revenue (note 11)	265,376	234,608
Expenses		
Cost of sales (note 11)	222,540	198,871
Selling, general and administrative expenses (note 11)	21,619	20,526
Restructuring costs (note 8)	1,054	2,784
Operating income	20,163	12,427
Interest expense	10,342	10,908
Other expense (note 5)	4,782	5,028
Income before income taxes	5,039	(3,509)
Income taxes (note 10)	329	(286)
Net income (loss) for the period	4,710	(3,223)
Other comprehensive income (loss)		
Items that will not be reclassified to net income:	(17.406)	1,081
Remeasurements of pensions Remeasurements of post-retirement benefits	(17,406) (3,652)	(847)
Items that may be subsequently reclassified to net income:	(5,032)	(047)
Available-for-sale investment	(251)	(25)
Cumulative translation adjustment	23,877	10,806
Total other comprehensive income for the period	2,568	11,015
Comprehensive income for the period	7,278	7,792

# **Unaudited Condensed Consolidated Statement of Changes in Equity**

For the 13-week periods ended March 29, 2015 and March 30, 2014

(tabular amounts are in thousands of Canadian dollars, except unit amounts)

Partnership # 52,527,550	s units \$ 282,672	Retained earnings (deficit)	other comprehensive income (loss)	Total equity
#	\$	(deficit)	income (loss)	
#	\$	` ′	` ′	equity
		\$	•	
52,527,550	282.672		<u> </u>	<u> </u>
-	- ,	50,945	19,669	353,286
	-	(9,500)	-	(9,500)
-	-	1,081	-	1,081
-	-	(847)	-	(847)
-	-	-	(25)	(25)
-	-	-	10,806	10,806
-	-	(3,223)	-	(3,223)
252,478	4,188	-	-	4,188
52,780,028	286,860	38,456	30,450	355,766
53,624,260	299,616	4,424	43,463	347,503
-	-	(9,699)	-	(9,699)
_	176	(176)	-	-
-	-	(17,406)	-	(17,406)
-	-	(3,652)	-	(3,652)
-	-	-	(251)	(251)
-	-	-	23,877	23,877
-	-	4,710	-	4,710
256,590	4,223		=	4,223
53,880,850	304,015	(21,799)	67,089	349,305
	52,478 52,780,028 53,624,260	252,478 4,188  52,780,028 286,860  53,624,260 299,616 - 176	(9,500) - 1,081 - (847) - (847) (3,223) (3,223) 252,478 4,188 -  52,780,028 286,860 38,456  53,624,260 299,616 4,424 (9,699) - 176 (17,406) (17,406) (3,652) (3,652) 4,710 256,590 4,223 -	(9,500) 1,081 (847) (25) - (847) (25) (10,806) 10,806 (3,223) (3,223) (25,780,028) 286,860 38,456 30,450 (9,699) (17,406) (17,406) (17,406) (251) (251) (256,590) 4,223 (256,590) 4,223 (250)

# **Unaudited Condensed Consolidated Statement of Cash Flows**

For the 13-week periods ended March 29, 2015 and March 30, 2014

(tabular amounts are in thousands of Canadian dollars)

	13-week period ended March 29, 2015 \$	13-week period ended March 30, 2014 \$
Cash flows from (used in) operating activities		
Net income (loss) for the period	4,710	(3,223)
Items not affecting cash		
Depreciation	9,744	8,807
Amortization	163	144
Loss on sale of fixed assets	165	-
Change in amortized cost of Partnership units liability (note 5)	1,312	3,350
Unrealized foreign exchange loss (note 5)	3,298	1,679
Interest expense	10,342	10,908
Pension and post retirement benefits	2,680	2,696
Provisions (note 8)	1,333	2,184
Income taxes	329	(286)
Total items not affecting cash	29,366	29,482
Net change in non-cash working capital (note 14)	(23,409)	(27,002)
Contributions to pension and post-retirement benefit plans	(3,634)	(7,850)
Provisions paid	(265)	(501)
Income tax payments	(555)	(373)
Net cash from (used in) operating activities	6,213	(9,467)
Cash flows from (used in) investing activities		
Purchases of property, plant & equipment	(9,462)	(10,356)
Purchases of software	(165)	(9)
Proceeds on sale of property, plant and equipment	186	
Net cash used in investing activities	(9,441)	(10,365)
Cash flows from (used in) financing activities		
Repayment of credit facilities	(204)	(204)
Interest paid on credit facilities	(7,215)	(7,164)
Distributions and advances paid (note 9)	(10,411)	(8,870)
Proceeds from issuing partnership units	195	253
Net cash used in financing activities	(17,635)	(15,985)
Effect of exchange rate changes on cash and cash		
equivalents held in foreign currency	1,032	879
Decrease in cash and cash equivalents during the period	(19,831)	(34,938)
Cash and cash equivalents - Beginning of period	51,788	87,674
Cash and cash equivalents - End of period	31,957	52,736

### **Notes to Unaudited Condensed Consolidated Financial Statements**

For the 13-week periods ended March 29, 2015 and March 30, 2014

(tabular amounts are in thousands of Canadian dollars, except unit amounts)

#### 1 General information

Kruger Products L.P. (KPLP or the Partnership) is a limited partnership registered in the Province of Quebec, Canada whose partners are Kruger Inc., KPGP Inc. (KPGP), and KP Tissue Inc. (KPT). The Partnership manufactures, sells and distributes tissue products for household, industrial and commercial use. The Partnership has plants in New Westminster, British Columbia; Crabtree, Quebec; Sherbrooke, Quebec; Gatineau, Quebec; Scarborough and Trenton, Ontario and Memphis, Tennessee. The Partnership's headquarters are located in Mississauga, Ontario, Canada.

#### 2 Basis of presentation

These condensed consolidated financial statements have been prepared in accordance with International Financial Reporting Standards (IFRS) applicable to the preparation of interim financial statements including International Accounting Standard 34, Interim Financial Reporting as issued by the International Accounting Standards Board (IASB), and with interpretations of the International Financial Reporting Committee which the Canadian Accounting Standards Board has approved for incorporation into Part 1 of the CPA Canada Handbook - Accounting. These condensed consolidated financial statements should be read in conjunction with the annual consolidated financial statements of the Partnership for the year ended December 31, 2014. The Partnership reclassified certain prior year amounts in the condensed consolidated financial statements to conform to current year presentation.

These condensed consolidated financial statements were approved by the board of directors of KPGP on May 6, 2015.

#### 3 Summary of significant accounting policies

The significant accounting policies that have been used in the preparation of these condensed consolidated financial statements are described in the annual consolidated financial statements of the Partnership for the year ended December 31, 2014 and have been applied to all periods presented except the following accounting policies, which were adopted effective January 1, 2015:

(i) IAS 19, Employee Benefits. The IASB has issued an amendment to clarify the application of IAS 19, to plans that require employees or third parties to contribute towards the cost of benefits. The adoption of this standard had no significant impact on these condensed consolidated financial statements.

The impact of new standards, amendments to standards and interpretations that have been issued but not yet effective for financial periods beginning on or after January 1, 2016 and have not been early adopted have been discussed in the annual financial statements for the year ended December 31, 2014, except for the following:

- (i) IAS 19, Employee Benefits. The IASB has issued an amendment to clarify, when determining the discount rate for post-employment benefit obligations, it is the currency that the liabilities are denominated in that is important, and not the country where they arise. The amendment is retrospective but limited to the beginning of the earliest period presented. Management is evaluating the standard and has not yet determined the impact on its condensed consolidated financial statements.
- (ii) IAS 34 Interim Financial Reporting. The IASB has issued an amendment to clarify what is meant by "information disclosed elsewhere in the interim financial report". IASB prescribes the minimum content for an interim financial report, and the principles for recognition and measurement in complete and condensed financial statements for an interim period. Management is evaluating the standard and has not yet determined the impact on its condensed consolidated financial statements.

## **Notes to Unaudited Condensed Consolidated Financial Statements**

For the 13-week periods ended March 29, 2015 and March 30, 2014

(tabular amounts are in thousands of Canadian dollars, except unit amounts)

#### 4 Critical accounting estimates and judgments

The preparation of these unaudited condensed interim consolidated financial statements in conformity with IFRS requires the use of estimates and assumptions that affect the reported amounts of assets and liabilities in the unaudited condensed interim consolidated financial statements and the disclosure of contingencies at the dates of the unaudited condensed interim consolidated statements of financial position, and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates. The estimates and judgments applied by management that most significantly affect the unaudited condensed interim consolidated financial statements are the same as the ones that applied to the audited consolidated financial statements for the year ended December 31, 2014.

### 5 Other expense

	13-week period ended March 29, 2015	13-week period ended March 30, 2014
		\$
Unrealized foreign exchange loss	3,298	1,679
Change in amortized cost of Partnership units liability	1,312	3,350
Miscellaneous (income) expense	172	(1)
	4,782	5,028

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#### 6 Property, plant and equipment

	Land \$	Buildings \$	Machinery and equipment \$	Assets under construction or development	Total \$
As of January 1, 2015	Ψ	Φ	Φ.	Ф _	Φ_
Cost	40,678	174,340	918,867	13,058	1,146,943
Accumulated depreciation and impairments		(70,124)	(424,057)		(494,181)
Net book value					
as of January 1, 2015	40,678	104,216	494,810	13,058	652,762
Additions	-	-	-	9,780	9,780
Disposals	-	-	(351)	-	(351)
Transfers	-	386	8,205	(8,591)	-
Depreciation	-	(1,179)	(8,327)	-	(9,506)
Exchange differences	114	4,579	25,399	402	30,494
As of March 29, 2015	40,792	108,002	519,736	14,649	683,179
As of March 29, 2015					
Cost	40,792	179,910	957,059	14,649	1,192,410
Accumulated depreciation					
and impairment		(71,908)	(437,323)		(509,231)
Net book value	40,792	108,002	519,736	14,649	683,179
as of March 29, 2015	40,792	100,002	319,730	14,049	003,179

## **Notes to Unaudited Condensed Consolidated Financial Statements**

For the 13-week periods ended March 29, 2015 and March 30, 2014

(tabular amounts are in thousands of Canadian dollars, except unit amounts)

### 7 Pensions and post-retirement benefits

The following were the significant assumptions for the defined benefit pension plans and other benefit plans:

	Pensions		Post-retiremen	it benefit plans
<del>-</del>	March 29, 2015 December 31, 2014		March 29, 2015	December 31, 2014
_	%	%	<u>%</u>	%
Assumptions				
Discount rate - accrued				
benefit obligation	3.50	4.00	3.50	4.00
Rate of				
compensation increases	3.25 - 4.00	3.25 - 4.00		

The net benefit pension plan expense included the following components:

_	Pensions		Post-retirement	benefit plans
	13-week period ended March 29, 2015	13-week period ended March 30, 2014	13-week period ended March 29, 2015	13-week period ended March 30, 2014
	\$	\$	\$	\$
Net benefit plan expense				
Current service cost	2,264	2,334	416	362
Interest costs	6,118	6,443	516	544
Expected return on				
plan assets	(5,083)	(5,489)	-	-
	3,299	3,288	932	906

#### 8 Provisions

	Environmental and asset retirement obligations	Long-term incentives	Restructuring	Total
	\$	\$	\$	\$
	(a)	(b)	(c)	
Provisions as of January 1, 2015	5,898	2,186	1,324	9,408
Current	<u>-</u>	1,643	1,324	2,967
Non-current	5,898	543	<u> </u>	6,441
Provisions as of				
<b>January 1, 2015</b>	5,898	2,186	1,324	9,408
Additional provisions	-	279	1,054	1,333
Paid during the period	-	(39)	(226)	(265)
Interest accretion	59		<u> </u>	59
Provisions as of	_			
March 29, 2015	5,957	2,426	2,152	10,535
Current		1,734	2,152	3,886
Non-current	5,957	692	<u> </u>	6,649

### **Notes to Unaudited Condensed Consolidated Financial Statements**

For the 13-week periods ended March 29, 2015 and March 30, 2014

(tabular amounts are in thousands of Canadian dollars, except unit amounts)

#### a) Environmental and asset retirement obligations

The Partnership has made a provision for the potential obligation under a land lease at one of its plant locations to demolish the building and restore the land at the end of the lease to its original condition. The current lease ends in 2028 but can be renewed for another term at the Partnership's option. The estimated undiscounted amount to settle this obligation would be between \$10.6 million and \$13.7 million. The liability is estimated using a discounted cash flow with a discount rate of 4.25%.

#### b) Long-term incentives

Long-term incentives include the Executive Long-Term Incentive Plan for the Partnership. The plan is based on the earnings before interest, tax, depreciation and amortization (EBITDA) return on capital employed and is paid in the third year following the year it is earned. The compensation expense is recognized over the same period.

#### c) Restructuring

The restructuring charges at the New Westminster plant and other locations resulted in an increase in provisions of approximately \$8.6 million during the year ended December 31, 2012. During the 13-week period ended March 29, 2015, \$0.2 million of restructuring charges at the New Westminister plant and other locations were released (13-week period ended March 30, 2014 – nil). As of March 29, 2015, there was a remaining provision of \$0.3 million.

During the first quarter of 2014, the Partnership undertook a review of corporate overhead costs and identified a number of cost reduction opportunities. The Partnership expects to incur restructuring costs of approximately \$2.0 million, primarily related to severance. As of March 29, 2015, the Partnership had incurred \$1.3 million of the costs associated with this initiative. The remaining provision of \$0.7 million relates primarily to management's best estimate of the severance costs to be incurred.

In response to market cost pressures, in the first quarter of 2015, senior management undertook a comprehensive review of its cost structure and identified a number of cost reduction opportunities. Included in this initiative are restructuring costs of approximately \$1.3 million, related to severance. As of March 29, 2015, KPLP had incurred \$0.1 million of the costs associated with this initiative and recorded a provision for the remaining \$1.2 million.

## **Notes to Unaudited Condensed Consolidated Financial Statements**

For the 13-week periods ended March 29, 2015 and March 30, 2014

(tabular amounts are in thousands of Canadian dollars, except unit amounts)

### 9 Distributions and Partnership units liability

	Partnership units liability \$
As of January 1, 2014	117,839
Issuance of Partnership units	-
Change in amortized cost of Partnership units liability	13,759
Tax Distributions paid	(3,475)
As of December 31, 2014	128,123
As of January 1, 2015	128,123
Issuance of Partnership units  Change in amortized cost of Partnership units liability (note 5)	1,312
Change in amortized cost of Partnership units liability (note 5)  Tax Distributions paid	(6,949)
As of March 29, 2015	122,486

The Partnership unit distributions paid, the portion of the distribution reinvested by the partners, the additional Partnership units issued at the unit price, and the gross proceeds were as follows:

	Partnership unit distributions	Unit price	13-week period end Issuance of Partnership units	Gross proceeds
<b>Distribution Payment Date</b>	\$	\$	#	
January 15, 2015	9,652	16.46	256,590	4,223

		ed March 30, 2014		
	Partnership unit distributions	Unit price	Issuance of Partnership units	Gross proceeds
<b>Distribution Payment Date</b>	<u> </u>	<u> </u>	#	
January 15, 2014	9,455	16.59	252,478	4,188

On March 12, 2015, the Partnership declared a distribution of \$9.7 million, which was paid on April 15, 2015. Pursuant to the DRIP, a portion of the distribution was reinvested by the partners and the Partnership issued 285,231 additional Partnership units at a price of \$15.56 for the gross proceeds of \$4.4 million. A fair value adjustment of \$0.2 million was recorded at March 29, 2015 to reflect the market value of the Partnership units issued (December 31, 2014 – \$0.1 million).

Subsequent to March 29, 2015, the Partnership declared a distribution of \$9.7 million, payable on July 15, 2015.

### **Notes to Unaudited Condensed Consolidated Financial Statements**

For the 13-week periods ended March 29, 2015 and March 30, 2014

(tabular amounts are in thousands of Canadian dollars, except unit amounts)

Tax distributions

On February 28, 2015, the Partnership declared and paid a Tax Distribution of \$7.0 million of which \$0.6 million was used to pay the tax instalment on behalf of KPT, \$2.9 million was paid to Kruger Inc. and KPGP and \$3.5 million was used to settle the advances to Partners.

During the 13-week period ended March 29, 2015, pursuant to the Tax Distribution as defined in the Partnership Agreement, the Partnership made advances to its partners of \$1.3 million, of which \$0.2 million was used to pay the monthly tax instalment on behalf of KPT and the remaining was advanced to Kruger Inc. and KPGP. The advances are non-interest bearing and non-recourse and will be settled when the Tax distribution is declared annually.

#### 10 Income taxes

The Partnership is not a tax paying entity for the 13-week periods ended March 29, 2015 and March 30, 2014. The income (loss) from the Partnership flows to the partners, Kruger Inc., KPGP, and KPT. However, the Partnership's subsidiaries Kruger Products (USA) Inc. (KP USA), K.T.G. (USA) Inc. (KTG), TAD Canco Inc. Inc., Group Tissue de Mexico S de RL de CV (GTM) and TAD Luxembourg S.A.R.L. are corporate entities and, therefore, are subject to tax.

Income tax expense (recovery) was recognized based on management's best estimate of the weighted average annual income tax rate expected for the full financial year. The estimated weighted average annual income tax rate for the 13-week period ended March 29, 2015 was 6.5% (13-week period ended March 30, 2014 – 8.1%). The tax recovery recorded in the 13-week period ended March 29, 2015 did not include a benefit of an investment tax credit (13-week period ended March 30, 2014 - \$0.2 million).

The components of income taxes were as follows:

	13-week period ended March 29, 2015	13-week period ended March 30, 2014
	<u> </u>	<u> </u>
Current tax expense	880	722
Deferred tax credit	(551)	(1,008)
	329	(286)

#### 11 Related party transactions

The Partnership makes sales to and acquires goods and services from Kruger Inc. and its subsidiary companies (related parties) in the normal course of business. These transactions are measured at the exchange amount, which is the amount agreed on by the related parties, and are non-interest bearing.

Sales of goods to Kruger Inc. for the 13-week periods ended March 29, 2015 were \$ 0.05 million (13-week period ended March 30, 2014 - \$1.0 million). Sales of goods to subsidiaries of Kruger Inc. for the 13-week periods ended March 29, 2015 was nil (13-week period ended March 30, 2014 - \$0.1 million). Goods are sold based on the price lists in force and terms that would be available to third parties. Services are delivered at the terms outlined in the agreements between the related parties.

Purchases of goods and services from Kruger Inc. for the 13-week periods ended March 29, 2015 were \$6.6 million (13-week period ended March 30, 2014 - \$7.0 million). Purchases of goods and services from subsidiaries of Kruger Inc. for the 13-week periods ended March 29, 2015 were \$2.8 million (13-week period ended March 30, 2014 - \$4.6 million). Goods are purchased from Kruger Inc. and related parties under normal commercial terms and conditions.

### **Notes to Unaudited Condensed Consolidated Financial Statements**

For the 13-week periods ended March 29, 2015 and March 30, 2014

(tabular amounts are in thousands of Canadian dollars, except unit amounts)

These purchases of goods and services are included within cost of sales and selling, general and administrative expenses in the condensed consolidated statement of comprehensive income. During the 13-week periods ended March 29, 2015, management fees of \$1.0 million (13-week period ended March 30, 2014 - \$1.0 million) were paid to Kruger Inc. for management services provided to the Partnership.

Balances due to and from related parties were as follows:

	March 29, 2015	December 31, 2014 \$
Receivables from Kruger Inc.	_	220
Receivables from subsidiaries of Kruger Inc.	39	28
Receivables from KPT	48	53
	87	301
Payables to Kruger Inc.	8,513	2,978
Payables to subsidiaries of Kruger Inc.	930	1,409
	9,443	4,387

The receivables from and payables to related parties are due based on commercial terms agreed on between the parties, unsecured in nature and non-interest bearing. There were no provisions related to the receivables from related parties as of March 29, 2015 and December 31, 2014. There were no loans outstanding with related parties as of March 29, 2015 and December 31, 2014.

As of March 29, 2015, the Partnership had declared distributions to its related parties as follows:

	March 29, 2015	December 31, 2014 \$
Distribution payable to Kruger Inc. Distribution payable to KPGP	8,223 1	8,179 1
Distribution payable to KPT	1,603	1,601
Total distribution payable	9,827	9,781

### **Notes to Unaudited Condensed Consolidated Financial Statements**

For the 13-week periods ended March 29, 2015 and March 30, 2014

(tabular amounts are in thousands of Canadian dollars, except unit amounts)

The Partnership paid Partnership unit distributions, tax distributions and advances to its related parties as follows:

		13-week period ended March 29, 2015			
	Tax		Partnership unit		
	distibutions	Advances	distibutions	Total	
	<u> </u>	\$		\$	
Paid to Kruger Inc. (a)	2,903	1,093	4,028	8,024	
Paid to KPGP	1	-	1	2	
Paid to KPT	571	219	1,595	2,385	
Total paid	3,475	1,312	5,624	10,411	

	13-week period ended March 30, 2014			
	Tax		Partnership unit	
	distibutions	Advances	distibutions	Total
		\$		\$
Paid to Kruger Inc. (a)	2,890	-	3,936	6,826
Paid to KPGP	1	-	1	2
Paid to KPT	459		1,583	2,042
Total paid	3,350		5,520	8,870

a) During the 13-week period ended March 29, 2015 and March 30, 2014, Partnership unit distributions were paid to Kruger Inc. net of the DRIP reinvestment. During the 13-week period ended March 29, 2015, Kruger Inc.'s DRIP reinvestment was \$4.0 million (March 30, 2014 - \$3.9 million).

#### 12 Segment information

### Reportable segments

Management has determined the operating segments based on the reports reviewed by the Chief Executive Officer who is considered to be the Chief Operating Decision Maker. The Partnership operates in three industry segments: Consumer, Away-From-Home (AFH) and Other.

#### a) Consumer

This segment operates using the Partnership's manufacturing facilities in Canada (New Westminster, British Columbia; Crabtree, Quebec; Sherbrooke, Quebec; Gatineau, Quebec) and in the United States (Memphis, Tennessee). The Consumer segment includes sales of branded tissue products such as Cashmere<sup>TM</sup>, Purex<sup>TM</sup>, White Swan<sup>TM</sup>, Scotties<sup>TM</sup>, Sponge Towels<sup>TM</sup> and White Cloud<sup>TM</sup> and private label tissue products.

#### b) AFH

This segment operates using the Partnership's manufacturing facilities in Canada. The AFH business sells tissue products primarily through distributors to businesses involved in property management, health care, food service, manufacturing and lodging and also to public facilities.

### **Notes to Unaudited Condensed Consolidated Financial Statements**

For the 13-week periods ended March 29, 2015 and March 30, 2014

(tabular amounts are in thousands of Canadian dollars, except unit amounts)

#### c) Other

This segment includes sales of parent rolls by the Partnership to other tissue manufacturing companies primarily in the United States and also in Canada. It also includes sales of recycled fibre primarily to its parent company. This segment operates using the Partnership's manufacturing facilities in Canada.

Segment operating profit is the earnings (loss) for each such segment before (i) interest expense, (ii) income taxes, (iii) depreciation, (iv) amortization, (v) impairment (recovery) of non-financial assets, (vi) loss (gain) on disposal of property, plant and equipment, (vii) unrealized foreign exchange loss (gain), (viii) one-time costs related to restructuring activities, and (ix) change in amortized cost of Partnership units liability. The Partnership's assets, operations and employees are located primarily in Canada and the United States. The same long-term assets of the Partnership are used for the Consumer, AFH and Other segments. Accordingly, assets cannot be allocated to these segments.

	13-week period ended March 29, 20			
	Consumer	AFH	Other	Total
<u> </u>		<u> </u>	\$	\$
Revenue from external customers	210,150	48,559	6,667	265,376
Segment operating profit (loss)	30,297	968	(148)	31,117
Depreciation and amortization				9,907
Interest expense				10,342
Change in amortized cost of Partnership units liability				1,312
Loss on sale of fixed assets				165
Restructuring costs				1,054
Unrealized foreign exchange loss			_	3,298
Income before income taxes			_	5,039
Income taxes			_	329
Net income for the period			_	4,710

	13-week period ended March 30, 2			
	Consumer	AFH	Other	Total
_	<u> </u>	<u> </u>	<u> </u>	\$
Revenue from external customers	198,378	33,482	2,748	234,608
Segment operating profit (loss)	24,949	(524)	(262)	24,163
Depreciation and amortization				8,951
Interest expense				10,908
Change in amortized cost of Partnership units liability	/			3,350
Restructuring costs				2,784
Unrealized foreign exchange loss				1,679
Loss before income taxes			_	(3,509)
Income taxes			_	(286)
Net loss for the period				(3,223)

#### Geographic segments

The Partnership operates in Canada, the United States and Mexico. Revenue and assets are allocated to geographic segment based on the location of the customer and long-term assets, respectively.

## **Notes to Unaudited Condensed Consolidated Financial Statements**

For the 13-week periods ended March 29, 2015 and March 30, 2014

(tabular amounts are in thousands of Canadian dollars, except unit amounts)

				Revenue
			13-week	13-week
		peı	riod ended	period ended
		Marc	h 29, 2015	March 30, 2014
Revenue			\$	\$
Canada			163,393	161,160
US			93,378	66,758
Mexico			8,605	6,690
			265,376	234,608
				March 29, 2015
	Canada	US	Mexico	
		<u> </u>	\$	<u> </u>
Property, plant and equipment	301,361	381,818	-	683,179
Goodwill	160,939	-	-	160,939
Intangible assets	14,054	-	-	14,054
			De	ecember 31, 2014
	Canada	US	Mexico	Total
		\$	\$	<u> </u>
Property, plant and equipment	299,127	353,635	-	652,762
Goodwill	160,939	-	-	160,939
Intangible assets	14,052	-	-	14,052

#### 13 Financial instruments

Classification of financial instruments

Financial instruments are classified into one of the following categories: fair value through profit and loss, fair value through other comprehensive income, loans and receivables and financial liabilities.

## **Notes to Unaudited Condensed Consolidated Financial Statements**

For the 13-week periods ended March 29, 2015 and March 30, 2014

(tabular amounts are in thousands of Canadian dollars, except unit amounts)

As of March 29, 2015, the classification of the financial instruments, as well as their carrying amounts and fair values, was as follows:

			Carrying	Fair
	Classification	Measurement	amount	Value
			\$	\$
Cash and cash equivalents	loans and receivables	amortized cost	31,957	31,957
Trade and other receivables	loans and receivables	amortized cost	107,154	107,154
Receivables from related parties	loans and receivables	amortized cost	87	87
Advances to partners	loans and receivables	amortized cost	1,312	1,312
Embedded derivative	fair value through	fair value		
	profit or loss		4,016	4,016
Available-for-sale investment	fair value through	fair value		
	other comprehensive			
	income or loss		947	947
Trade and other payables	financial liabilities	amortized cost	(152,294)	(152,294)
Payables to related parties	financial liabilities	amortized cost	(9,443)	(9,443)
Distributions payable	financial liabilities	amortized cost	(9,827)	(9,827)
Long-term debt	financial liabilities	amortized cost	(388,462)	(410,554)
Partnership units liability	financial liabilities	amortized cost	(122,485)	(122,485)

The following table details the fair value hierarchy of financial instruments carried at fair value by level as of March 29. 2015:

	Level 1	Level 2	Level 3	Total
	\$	\$	\$	\$
Embedded derivative	=	4,016	-	4,016
Available-for-sale investment	1,160	-	-	1,160

As of December 31, 2014, the classification of the financial instruments, as well as their carrying amounts and fair values, was as follows:

			Carrying	Fair
	Classification	Measurement	amount	Value
			\$	\$
Cash and cash equivalents	loans and receivables	amortized cost	51,788	51,788
Trade and other receivables	loans and receivables	amortized cost	107,092	107,092
Receivables from related parties	loans and receivables	amortized cost	301	301
Advances to partners	loans and receivables	amortized cost	3,474	3,474
Embedded derivative	fair value through	fair value		
	profit or loss		2,431	2,431
Available-for-sale investment	fair value through	fair value		
	other comprehensive			
	income or loss		1,198	1,198
Trade and other payables	financial liabilities	amortized cost	(173,228)	(173,228)
Payables to related parties	financial liabilities	amortized cost	(4,387)	(4,387)
Distributions payable	financial liabilities	amortized cost	(9,781)	(9,781)
Long-term debt	financial liabilities	amortized cost	(367,525)	(393,318)
Partnership units liability	financial liabilities	amortized cost	(128,123)	(128,123)

### **Notes to Unaudited Condensed Consolidated Financial Statements**

For the 13-week periods ended March 29, 2015 and March 30, 2014

(tabular amounts are in thousands of Canadian dollars, except unit amounts)

The following table details the fair value hierarchy of financial instruments carried at fair value by level as of December 31, 2014:

	Level 1	Level 2	Level 3	Total
	\$	\$	\$	\$
Embedded derivative	-	2,431	-	2,431
Available-for-sale investment	1.198	_	-	1.198

Fair value

Cash and cash equivalents, trade and other receivables, receivables from related parties, advances to partners, trade and other payables, payables to related parties and distribution payable are short-term financial instruments whose fair value approximates the carrying amount, given they will mature in the near future. As of March 29, 2015, the fair value of the senior notes was \$189.0 million (December 31, 2014 - \$189.0 million) based on the trading value of the debt on the over-the-counter market. The fair values of the Nordea Facility and the Caisse Facility were \$41.6 million and \$178.0 million (December 31, 2014 - \$38.2 million and \$163.9 million), respectively, which approximates the current principal amount outstanding as the interest rate approximates current market interest rates. As of March 29, 2015, the fair value of the loans payable was \$2.0 million (December 31, 2014 - \$2.2 million).

Management has estimated the fair value of the embedded derivative using a probability-weighted interest rate pricing method. The valuation methodology used is categorized as a Level 2 methodology.

The fair value of the available-for-sale investment is based on quoted market price in the active market. Unrealized losses were not significant as of March 29, 2015 and have been recorded in other comprehensive income until realized. The valuation methodology used is categorized as a Level 1 methodology.

Fair value of the Partnership units liability

The Partnership units liability is classified as a financial liability at amortized cost. Management has estimated the fair value of the Partnership units liability using discounted cash flow model. Significant assumptions include the income tax obligation, discount rate and an industry capitalization rate.

#### 14 Non-cash working capital

The change in non-cash working capital on the condensed consolidated statement of cash flows comprised the following:

13-week	13-week
period ended	period ended
March 29, 2015	March 30, 2014
\$	\$
3,891	(10,576)
214	490
(4,515)	(4,622)
(3,786)	(1,368)
(19)	(28)
159	(156)
(24,408)	(11,692)
5,055	950
(23,409)	(27,002)
	period ended March 29, 2015  \$ 3,891 214 (4,515) (3,786) (19) 159 (24,408) 5,055